Revenue Review Meeting

September 20, 2006

# **AGENDA**

# REVENUE REVIEW MEETING September 20, 2006

- **❖** OTHER AGENCY REVENUES
- **❖** 2005-07 BIENNIUM
- **❖** 2007-09 BIENNIUM
- **❖** BACKGROUND
- **❖** ADOPTION OF THE OFFICIAL FORECAST

### General Fund-State Cash Estimates - Other Agencies Comparison of September 2006 to June 2006 Forecast 2005-07 Biennium (Amounts in Millions)

| Source/Agency   | June 2006<br>Baseline | Non-Economic<br>Changes | Forecast<br>Changes | September 2006<br>Baseline | Total<br>Changes |
|---|-----------------------|-------------------------|---------------------|----------------------------|------------------|
| Department of Licensing   | \$41.6                | \$0.0                   | -\$0.4              | \$41.2                     | -\$0.4           |
| Insurance Commissioner Insurance Premiums                               | \$492.8               | \$0.0                   | \$0.1               | \$492.9                    | \$0.1            |
| Liquor Control Board<br>Liquor Profits and Fees<br>Beer and Wine Surtax | \$94.5<br>\$3.9       | \$0.0<br>\$0.0          | \$4.3<br>\$0.1      | \$98.8<br>\$4.1            | \$4.3<br>\$0.1   |
| Lottery Commission<br>Lottery Revenue                                   | \$7.9                 | \$0.0                   | \$1.6               | \$9.5                      | \$1.6            |
| State Treasurer<br>Interest Earnings                                    | \$130.0               | \$0.0                   | \$20.0              | \$150.0                    | \$20.0           |
| Office of Financial Management<br>Other Agencies                        | \$20.7                | \$0.0                   | \$8.8               | \$29.5                     | \$8.8            |
| Total General Fund-State  | \$791.3               | \$0.0                   | \$34.5              | \$825.8                    | \$34.5           |

### General Fund-State Cash Estimates - Other Agencies Comparison of September 2006 Baseline to Alternative Forecasts 2005-07 Biennium (Amounts in Millions)

| Source/Agency   | Optimistic      | Baseline        | Pessimistic       |  |
|---|-----------------|-----------------|-------------------|--|
| Department of Licensing   | \$41.8          | \$41.2          | \$40.6            |  |
| Insurance Commissioner Insurance Premiums                               | \$499.2         | \$492.9         | \$486.6           |  |
| Liquor Control Board<br>Liquor Profits and Fees<br>Beer and Wine Surtax | \$99.8<br>\$4.1 | \$98.8<br>\$4.1 | \$97.8<br>\$4.0   |  |
| Lottery Commission<br>Lottery Revenue                                   | \$9.5           | \$9.5           | \$9.5             |  |
| State Treasurer<br>Interest Earnings                                    | \$178.2         | \$150.0         | \$128.5           |  |
| Office of Financial Manageme<br>Other Agencies                          | ent<br>\$40.0   | \$29.5          | \$19.0            |  |
| Total General Fund-State  | \$872.5         | \$825.8         | \$785.9           |  |
| Change from 9/06 Baseline \$46.6<br>Change from 6/06 Baseline \$81.2    |                 | \$34.5          | -\$39.9<br>-\$5.4 |  |

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<sup>\*</sup> Detail may not total due to rounding.

## General Fund-State GAAP Estimates - Other Agencies Comparison of September 2006 to June 2006 Forecast 2005-07 Biennium (Amounts in Millions)

| Source/Agency   | June 2006<br>Baseline | Non-Economic<br>Changes | Forecast<br>Changes | September 2006<br>Baseline | Total<br>Changes |
|---|-----------------------|-------------------------|---------------------|----------------------------|------------------|
| Department of Licensing   | \$41.8                | \$0.0                   | \$0.6               | \$42.4                     | \$0.6            |
| Insurance Commissioner<br>Insurance Premiums                            | \$492.8               | \$0.0                   | \$0.1               | \$492.9                    | \$0.1            |
| Liquor Control Board<br>Liquor Profits and Fees<br>Beer and Wine Surtax | \$94.5<br>\$3.9       | \$0.0<br>\$0.0          | \$4.3<br>\$0.1      | \$98.8<br>\$4.1            | \$4.3<br>\$0.1   |
| Lottery Commission<br>Lottery Revenue                                   | \$6.0                 | \$0.0                   | \$1.6               | \$7.6                      | \$1.6            |
| State Treasurer<br>Interest Earnings                                    | \$130.7               | \$0.0                   | \$21.6              | \$152.3                    | \$21.6           |
| Office of Financial Management<br>Other Agencies                        | \$20.8                | \$0.0                   | \$8.7               | \$29.6                     | \$8.7            |
| Total General Fund-State  | \$790.5               | \$0.0                   | \$37.0              | \$827.6                    | \$37.0           |

### General Fund-State GAAP Estimates - Other Agencies Comparison of September 2006 Baseline to Alternative Forecasts 2005-07 Biennium (Amounts in Millions)

| Source/Agency   | Optimistic       | Baseline        | Pessimistic       |
|---|------------------|-----------------|-------------------|
| Department of Licensing   | \$43.0           | \$42.4          | \$41.7            |
| Insurance Commissioner<br>Insurance Premiums                            | \$499.2          | \$492.9         | \$486.6           |
| Liquor Control Board<br>Liquor Profits and Fees<br>Beer and Wine Surtax | \$99.8<br>\$4.1  | \$98.8<br>\$4.1 | \$97.8<br>\$4.0   |
| Lottery Commission<br>Lottery Revenue                                   | \$9.5            | \$7.6           | \$7.6             |
| State Treasurer<br>Interest Earnings                                    | \$180.5          | \$152.3         | \$130.8           |
| Office of Financial Management Other Agencies                           | nt<br>41.6       | 29.6            | 17.6              |
| Total General Fund-State  | \$877.6          | \$827.6         | \$786.1           |
| Change from 9/06 Baseline<br>Change from 6/06 Baseline                  | \$50.0<br>\$87.1 | \$37.0          | -\$41.5<br>-\$4.4 |

<sup>\*</sup> Detail may not total due to rounding.

## General Fund-State Cash Estimates - Other Agencies Comparison of September 2006 to June 2006 Forecast 2007-09 Biennium (Amounts in Millions)

| Source/Agency   | June 2006<br>Baseline | Non-Economic<br>Changes | Forecast<br>Changes | September 2006<br>Baseline | Total<br>Changes |
|---|-----------------------|-------------------------|---------------------|----------------------------|------------------|
| Department of Licensing   | \$46.0                | \$0.0                   | -\$1.8              | \$44.2                     | -\$1.8           |
| Insurance Commissioner Insurance Premiums                               | \$544.3               | \$0.0                   | \$0.0               | \$544.3                    | \$0.0            |
| Liquor Control Board<br>Liquor Profits and Fees<br>Beer and Wine Surtax | \$114.1<br>\$4.4      | \$0.0<br>\$0.0          | -\$20.7<br>\$0.2    | \$93.4<br>\$4.5            | -\$20.7<br>\$0.2 |
| Lottery Commission<br>Lottery Revenue                                   | \$0.0                 | \$0.0                   | \$0.0               | \$0.0                      | \$0.0            |
| State Treasurer<br>Interest Earnings                                    | \$133.5               | \$0.0                   | \$2.2               | \$135.7                    | \$2.2            |
| Office of Financial Management<br>Other Agencies                        | \$9.7                 | \$0.0                   | \$6.7               | \$16.4                     | \$6.7            |
| Total General Fund-State  | \$852.0               | \$0.0                   | -\$13.5             | \$838.5                    | -\$13.5          |

### General Fund-State Cash Estimates - Other Agencies Comparison of September 2006 Baseline to Alternative Forecasts 2007-09 Biennium (Amounts in Millions)

| Source/Agency   | Optimistic        | Baseline        | Pessimistic        |  |
|---|-------------------|-----------------|--------------------|--|
| Department of Licensing   | \$45.5            | \$44.2          | \$42.9             |  |
| Insurance Commissioner<br>Insurance Premiums                            | \$557.9           | \$544.3         | \$530.7            |  |
| Liquor Control Board<br>Liquor Profits and Fees<br>Beer and Wine Surtax | \$95.3<br>\$4.6   | \$93.4<br>\$4.5 | \$91.6<br>\$4.4    |  |
| Lottery Commission<br>Lottery Revenue                                   | \$7.7             | \$0.0           | \$0.0              |  |
| State Treasurer<br>Interest Earnings                                    | \$198.7           | \$135.7         | \$82.7             |  |
| Office of Financial Management<br>Other Agencies                        | \$28.9            | \$16.4          | \$3.9              |  |
| Total General Fund-State  | \$938.6           | \$838.5         | \$756.1            |  |
| Change from 9/06 Baseline<br>Change from 6/06 Baseline                  | \$100.1<br>\$86.6 | -\$13.5         | -\$82.4<br>-\$95.9 |  |

<sup>\*</sup> Detail may not total due to rounding.

# General Fund-State GAAP Estimates - Other Agencies Comparison of September 2006 to June 2006 Forecast 2007-09 Biennium (Amounts in Millions)

| Source/Agency   | June 2006<br>Baseline | Non-Economic<br>Changes | Forecast<br>Changes | September 2006<br>Baseline | Total<br>Changes |
|---|-----------------------|-------------------------|---------------------|----------------------------|------------------|
| Department of Licensing   | \$46.3                | \$0.0                   | \$0.6               | \$46.8                     | \$0.6            |
| Insurance Commissioner<br>Insurance Premiums                            | \$544.3               | \$0.0                   | \$0.0               | \$544.3                    | \$0.0            |
| Liquor Control Board<br>Liquor Profits and Fees<br>Beer and Wine Surtax | \$114.1<br>\$4.4      | \$0.0<br>\$0.0          | -\$20.7<br>\$0.2    | \$93.4<br>\$4.5            | -\$20.7<br>\$0.2 |
| Lottery Commission<br>Lottery Revenue                                   | \$0.0                 | \$0.0                   | \$0.0               | \$0.0                      | \$0.0            |
| State Treasurer<br>Interest Earnings                                    | \$133.7               | \$0.0                   | \$0.5               | \$134.2                    | \$0.5            |
| Office of Financial Management<br>Other Agencies                        | \$9.8                 | \$0.0                   | \$7.0               | \$16.8                     | \$7.0            |
| Total General Fund-State  | \$852.6               | \$0.0                   | -\$12.5             | \$840.1                    | -\$12.5          |

### General Fund-State GAAP Estimates - Other Agencies Comparison of September 2006 Baseline to Alternative Forecasts 2007-09 Biennium (Amounts in Millions)

| Source/Agency   | Optimistic      | Optimistic Baseline |                    |
|---|-----------------|---------------------|--------------------|
| Department of Licensing   | \$48.2          | \$46.8              | \$45.4             |
| Insurance Commissioner<br>Insurance Premiums                            | \$557.9         | \$544.3             | \$530.7            |
| Liquor Control Board<br>Liquor Profits and Fees<br>Beer and Wine Surtax | \$95.3<br>\$4.6 | \$93.4<br>\$4.5     | \$91.6<br>\$4.4    |
| Lottery Commission<br>Lottery Revenue                                   | \$15.8          | \$0.0               | \$0.0              |
| State Treasurer<br>Interest Earnings                                    | \$197.2         | \$134.2             | \$81.2             |
| Office of Financial Management Other Agencies 30.8                      |                 | 16.8                | 2.8                |
| Total General Fund-State  | \$949.8         | \$840.1             | \$756.1            |
| Change from 9/06 Baseline \$109.8<br>Change from 6/06 Baseline \$97.3   |                 | -\$12.5             | -\$84.0<br>-\$96.4 |

<sup>\*</sup> Detail may not total due to rounding.

# **Summary of Changes to the General Fund-State Cash Forecast**

Comparison of the September 2006 and the June 2006 Forecasts 2005-07 and 2007-09 Biennia Millions of Dollars

|                         | June 2006<br>Forecast <sup>1</sup> | September 2006<br>Forecast<br>Change | September 2006<br>Non-economic<br>Changes | September 2006<br>Forecast | Total<br>Change |  |
|-------------------------|------------------------------------|--------------------------------------|---|----------------------------|-----------------|--|
| 2005-07 Biennium        | \$26,967.0                         | \$349.8                              | \$0.0                                     | \$27,316.8                 | \$349.8         |  |
| 2007-09 Biennium        | \$29,463.3                         | \$62.4                               | 0.0                                       | \$29,525.7                 | \$62.4          |  |
| Total Change: 05-07 & 0 | 7-09 Biennia                       | \$412.2                              | \$0.0                                     |                            | \$412.2         |  |
|                         |                                    | _                                    |   |                            |                 |  |

<sup>1:</sup> Adopted by the Forecast Council June 2006

Office of the Forecast Council

# **Changes to the General Fund-State Cash Forecast-by Agency**

Comparison of the September 2006 to the June 2006 Forecast 2005-07 Biennium Millions of Dollars

|                           | June 2006<br>Forecast <sup>1</sup> | Sept. 2006<br>Forecast<br><u>Change</u> | Sept. 2006<br>Non-economic<br><u>Changes</u> | September 2006<br><u>Forecast</u> | Total<br><u>Change*</u> |
|---------------------------|------------------------------------|---|--|-----------------------------------|-------------------------|
| Department of Revenue     | \$26,175.7                         | \$315.3                                 | \$0.0  | \$26,490.9                        | \$315.3                 |
| All other Agencies        | \$791.3                            | \$34.5                                  | \$0.0  | \$825.8                           | \$34.5                  |
| Total General Fund-State* | \$26,967.0                         | \$349.8                                 | \$0.0  | \$27,316.8                        | \$349.8                 |

<sup>\*</sup>Detail may not add to totals due to rounding.

<sup>1:</sup> Adopted by the Forecast Council June 2006

| September 2006         |                 |          | Cash Basis              |
|------------------------|-----------------|----------|-------------------------|
| Alternative Forecasts  |                 |          |                         |
| 2005-07 Biennium       |                 |          |                         |
| Millions of Dollars    |                 |          |                         |
|                        |                 |          |                         |
|                        |                 |          |                         |
|                        |                 |          |                         |
|                        |                 |          |                         |
|                        |                 |          |                         |
|                        |                 |          |                         |
|                        |                 |          |                         |
|                        |                 | 2005-07  | Difference From the     |
|                        |                 | Biennium | September 2006 Baseline |
| September 2006 Baselin | ne ( 55%)       | \$27,317 |                         |
| September 2006 Alterna | ative Forecasts |          |                         |
| •                      |                 |          |                         |
| Optimistic             | (20 %)          | \$27,662 | \$345                   |
| Pessimistic            | (25 %)          | \$26,902 | (\$415)                 |
| GCEA*                  | ` '             | \$27,194 | (\$122)                 |
|                        |                 |          | • /                     |
|                        |                 |          |                         |
|                        |                 |          |                         |

<sup>\*</sup> Based on the Governor's Council of Economic Advisors Assumptions.

#### General Fund-State Cash Forecast Summary of September 2006 Changes to GFS Forecast 2005-07 Biennium Millions of Dollars

Collection Experience: June 11 - September 10, 2006 (9/11/2006 - 6/30/07)

|                               |                |                   |                 |                |              | Total            |
|-------------------------------|----------------|-------------------|-----------------|----------------|--------------|------------------|
|                               | Actual         | Vari              | ance Excluding  | Forecast       |              | Change           |
|                               | Variance*      | Special Factors-1 | Special Factors | <u>Change</u>  | <u>Other</u> | 2005-07 Biennium |
| Revenue Act**                 | \$85.8         | (2.8)             | \$88.6          | 149.5          | 0.0          | \$235.3          |
| Non Revenue Act               | \$46.3         | 0.0               | \$46.3          | 33.6           | 0.0          | \$80.0           |
| Property tax                  | \$0.7          |                   | \$0.7           | 2.5            | 0.0          | \$3.2            |
| Real estate ex. tax           | \$26.1         | 0.0               | \$26.1          | 52.8           |              | \$78.9           |
| Cigarette                     | \$0.8          |                   | \$0.8           | 0.2            |              | \$1.1            |
| other                         | \$18.8         |                   | \$18.8          | (21.9)         | 0.0          | (\$3.2)          |
| Department of Revenue Subtota | \$132.1        | (\$2.8)           | \$134.9         | \$183.1        | \$0.0        | \$315.3          |
| Department of Licensing       | \$0.0          |                   | \$0.0           | (\$0.4)        |              | (\$0.4)          |
| Lottery                       | 0.0            |                   | \$0.0           | \$1.6          |              | \$1.6            |
| All other                     | #N/A           |                   | #N/A            | \$33.3         |              | \$33.3           |
| Total General Fund-State      | <u>\$132.1</u> | (\$2.8)           | <u>\$134.9</u>  | <u>\$217.6</u> | <u>\$0.0</u> | <u>\$349.8</u>   |

<sup>\*</sup>Variance since the last (June 2006) forecast (June 11 - Sept. 10, 2006.)

<sup>\*\*</sup>Retail sales, business & occupation, use, public utilities and tobacco products taxes and penalties & interest.

<sup>1-</sup>Unusually large audit payments and refunds.

# 2005-07 Biennial Balance Sheet Including **Enacted 2006 Supplemental Budget**

# **General Fund-State Dollars in Millions**

| RESOURCES  |          |
|--|----------|
| Beginning Fund Balance                                     | 869.7    |
| June 2006 Forecast   | 26,967.0 |
| September 2006 Update                                      | 349.8    |
| <b>Current Revenue Totals</b>                              | 27,316.8 |
| Legislatively-enacted fund transfers and other adjustments | 205.7    |
| <b>Total Resources (Includes Fund Balance)</b>             | 28,392.1 |
| APPROPRIATIONS AND SPENDING ESTIMAT                        | ES       |
| 2005-07 Appropriations                                     | 25,952.4 |
| 2006 Supplemental Budget                                   |          |
| Maintenance and Policy Expenditures                        | 522.5    |
| Appropriations to Reserves and Other Funds                 | 825.0    |
| Governor's Vetoes  | (2.0)    |
| Spending Level   | 27,297.9 |
| UNRESTRICTED RESERVES                                      |          |
| Projected General Fund Ending Balance                      | 1,094.2  |

## Department of Revenue General Fund Forecast 2005-07 Biennium; Cash Forecast Comparison of the September 2006 to the June 2006 Forecast Millions of Dollars

| Source  | June 2006<br>Forecast-1 | Non-Economic<br>Change | Forecast<br>Change | September 2006<br>Baseline | Total<br>Change |
|---|-------------------------|------------------------|--------------------|----------------------------|-----------------|
| Retail Sales                                    | \$13,896.0              | \$0.0                  | \$152.4            | \$14,048.4                 | \$152.4         |
| Business & Occupation                           | 4,921.0                 | 0.0                    | 56.0               | 4,977.0                    | 56.0            |
| Use   | 952.4                   | 0.0                    | 7.1                | 959.5                      | 7.1             |
| Public Utility                                  | 659.0                   | 0.0                    | 7.3                | 666.3                      | 7.3             |
| Tobacco Products                                | 15.7                    | 0.0                    | 0.8                | 16.5                       | 8.0             |
| Penalty & Interest                              | 255.2                   | 0.0                    | 11.8               | 267.0                      | 11.8            |
| Revenue Act Subtotal                            | 20,699.4                | 0.0                    | 235.3              | 20,934.6                   | 235.3           |
| Liquor Sales/Liter                              | 288.0                   | 0.0                    | (5.2)              | 282.8                      | (5.2)           |
| PUD Privilege                                   | 80.0                    | 0.0                    | 0.0                | 80.0                       | 0.0             |
| Cigarette                                       | 103.4                   | 0.0                    | 1.1                | 104.5                      | 1.1             |
| Property (State School Levy) Inheritance/Estate | 2,781.5<br>5.1          | 0.0<br>0.0             | 3.2<br>1.2         | 2,784.7<br>6.2             | 3.2<br>1.2      |
| Leasehold Excise                                | 45.5                    | 0.0                    | 0.1                | 45.6                       | 0.1             |
| Fish Excise                                     | 45.5                    | 0.0                    | (0.4)              | 43.0                       | (0.4)           |
| Real Estate Excise                              | 1,797.9                 | 0.0                    | 78.9               | 1,876.8                    | 78.9            |
| other   | 351.6                   | 0.0                    | 1.7                | 353.4                      | 1.7             |
| Non Revenue Act Subtotal                        | 5,457.6                 | 0.0                    | 80.5               | 5,538.1                    | 80.5            |
| State Share- Timber Ex.                         | 18.7                    | 0.0                    | (0.6)              | 18.2                       | (0.6)           |
| Total DOR General Fund                          | \$26,175.7              | \$0.0                  | \$315.3            | 26,490.9                   | \$315.3         |

<sup>1-</sup>Adopted by the Forecast Council, June 2006

#### Track Record for the 2005-07 General Fund-State Cash Forecast

February 2004 through September 2006

Cash Basis - Millions of Dollars

| Date of Forecast    | Department<br>of Revenue* | Other<br><u>Agencies</u> | Subtotal* | Non Economic<br>Changes** | Total<br><u>Change</u> | Total General<br>Fund-State<br>Cash Basis |
|---------------------|---------------------------|--------------------------|-----------|---------------------------|------------------------|---|
| February 2004****   | \$24,293                  | \$660                    |           |                           |                        | \$24,953                                  |
| Changes to Forecast |                           |                          |           |                           |                        |   |
| June 2004           | 57                        | 4                        | 62        | (265) #1                  | (203)                  | 24,750                                    |
| September 2004      | 32                        | 16                       | 48        | (22) #2                   | 26                     | 24,776                                    |
| November 2004       | (57)                      | 3                        | (54)      | 0                         | (54)                   | 24,722                                    |
| March 2005          | 424                       | 14                       | 438       | (275) #3                  | 164                    | 24,885                                    |
| June 2005           | 327                       | 14                       | 341       | 159 #4                    | 499                    | 25,385                                    |
| September 2005      | 631                       | 15                       | 646       | 0                         | 646                    | 26,031                                    |
| November 2005       | 306                       | 24                       | 330       | (25) #5                   | 305                    | 26,336                                    |
| February 2006       | 138                       | 21                       | 159       | (52) <sup>#6</sup>        | 107                    | 26,443                                    |
| June 2006           | 511                       | 7                        | 518       | 6 #7                      | 524                    | 26,967                                    |
| September 2006      | 315                       | 35                       | 350       | -                         | 350                    | 27,317                                    |
| Total change***:    |                           |                          |           |                           |                        |   |
| From February 2004  | 2,685                     | 152                      | 2,837     | (474)                     | 2,363                  |   |
| Percent change      | 11.1%                     | 23.1%                    | 11.4%     | -1.9%                     | 9.5%                   |   |

 $<sup>^{\</sup>star}$  Excludes legislative, judicial, statutorily required or other major non-economic changes.

<sup>\*\*</sup> Includes legislative, judicial, statutorily required or other major non-economic changes.

<sup>\*\*\*</sup> Detail may not add to total due to rounding.

<sup>\*\*\*\*</sup> First official forecast for the 2005-07 biennium.

<sup>#1</sup> Change to the forecast due to 2004 legislation.

<sup>#2</sup> Revision to fiscal note for high tech tax incentives

<sup>#3</sup> Impact of the state Supreme Court decision invalidating the estate tax and lowering the b&O rate on certain meat products

<sup>#4</sup> Impact of 2005 legislation, budget driven revenue on the GFS forecast (+\$353.8 million) and shift refunds associated with the two recent court decisions from fy 2005 to fy 2006 (-\$195.0 million)

<sup>#5</sup> The combined impact of I-900 on GFS revenue, revision to the impact of the Agrilink court case on GFS revenue, an accounting adjustment and the impact of a 2003 tax law change.

<sup>#6</sup> The Department of Revenue has determined that under current law the insurance industry is exempt from sales tax on telephone services. Impact includes on-going and refunds.

<sup>#7</sup> Impact of 2006 legislation on GFS revenue in the 2005-07 biennium.

# **Changes to the General Fund-State Cash Forecast-by Agency**

Comparison of the September 2006 to the June 2006 Forecast 2007-09 Biennium Millions of Dollars

|                           | June 2006<br><u>Forecast<sup>1</sup></u> | September 2006<br>Forecast<br><u>Change</u> | September 2006<br>Non-economic<br><u>Changes<sup>3</sup></u> | September 2006<br><u>Forecast<sup>2</sup></u> | Total<br><u>Change*</u> |
|---------------------------|--|---|--|---|-------------------------|
| Department of Revenue     | \$28,611.3                               | \$75.9                                      | \$0.0  | \$28,687.2                                    | \$75.9                  |
| All other Agencies        | \$852.0                                  | (\$13.5)                                    | \$0.0  | \$838.5                                       | (\$13.5)                |
| Total General Fund-State* | \$29,463.3                               | \$62.4                                      | \$0.0  | \$29,525.7                                    | \$62.4                  |

<sup>\*</sup>Detail may not add to totals due to rounding.

<sup>1:</sup> Adopted by the ERFC June 2006.

<sup>2:</sup> Adopted by the ERFC September 2006.

| September 2006                                   |                  | Cash Basis              |
|--|------------------|-------------------------|
| Alternative Forecasts                            |                  |                         |
| 2007-09 Biennium                                 |                  |                         |
| Millions of Dollars                              |                  |                         |
|  |                  |                         |
|  |                  |                         |
|  |                  |                         |
|  |                  |                         |
|  |                  |                         |
|  |                  |                         |
|  | 2007.00          | D:00 1                  |
|  | 2007-09          | Difference From the     |
|  | <u>Biennium</u>  | September 2006 Baseline |
| September 2006 Baseline (55%)                    | \$29,526         |                         |
|  |                  |                         |
| September 2006 Alternative Foreca                | asts             |                         |
| Optimistic (20 %)                                | \$31,320         | \$1,795                 |
| Pessimistic (25 %)                               | \$27,770         | (\$1,756)               |
| GCEA*  | \$29,049         | (\$476)                 |
| <del>5                                    </del> | <del>+</del> -,• | (+ )                    |
|  |                  |                         |
|  |                  |                         |

<sup>\*</sup> Based on the Governor's Council of Economic Advisors Assumptions.

## Department of Revenue General Fund Forecast 2007-09 Biennium; Cash Forecast Comparison of the September 2006 to the June 2006 Forecast Millions of Dollars

| Source                       | June 2006<br>Forecast <sup>1</sup> | Non-Economic<br>Change | Forecast<br>Change | Sept. 2006<br>Baseline | Total<br>Change |
|------------------------------|------------------------------------|------------------------|--------------------|------------------------|-----------------|
| Retail Sales                 | \$15,385.7                         | \$0.0                  | \$93.9             | \$15,479.7             | \$93.9          |
| Business & Occupation        | \$5,438.6                          | 0.0                    | 22.8               | 5,461.4                | 22.8            |
| Use                          | \$1,089.8                          | 0.0                    | (4.4)              | 1,085.5                | (4.4)           |
| Public Utility               | \$697.2                            | 0.0                    | 8.7                | 705.9                  | 8.7             |
| Tobacco Products             | \$17.6                             | 0.0                    | 0.6                | 18.2                   | 0.6             |
| Penalty & Interest           | \$272.4                            | 0.0                    | (0.1)              | 272.3                  | (0.1)           |
| Revenue Act Subtotal         | \$22,901.3                         | 0.0                    | 121.5              | 23,022.9               | 121.5           |
| Liquor Sales/Liter           | \$311.3                            | 0.0                    | (5.9)              | 305.4                  | (5.9)           |
| PUD Privilege                | \$90.4                             | 0.0                    | (0.1)              | 90.2                   | (0.1)           |
| Cigarette                    | \$100.9                            | 0.0                    | 2.0                | 102.9                  | 2.0             |
| Property (State School Levy) | \$2,990.4                          | 0.0                    | 5.3                | 2,995.7                | 5.3             |
| Inheritance/Estate           | \$0.0                              | 0.0                    | -                  | 0.0                    | 0.0             |
| Leasehold Excise             | \$49.8                             | 0.0                    | 0.1                | 49.9                   | 0.1             |
| Fish Excise                  | \$5.1                              | 0.0                    | (0.5)              | 4.6                    | (0.5)           |
| Real Estate Excise other     | \$1,804.1<br>\$336.1               | 0.0<br>0.0             | (30.6)             | 1,773.5<br>321.3       | (30.6)          |
| other                        | <b>\$330.</b> I                    | 0.0                    | (14.8)             | 321.3                  | (14.8)          |
| Non Revenue Act Subtotal     | \$5,688.0                          | 0.0                    | (44.5)             | 5,643.5                | (44.5)          |
| State Share- Timber Ex.      | \$21.9                             | 0.0                    | (\$1.1)            | 20.8                   | (1.1)           |
| Total DOR General Fund       | \$28,611.3                         | \$0.0                  | \$75.9             | 28,687.2               | \$75.9          |

<sup>1-</sup>Adopted by the Forecast Council June 2006.

#### Track Record for the 2007-09 General Fund-State Cash Forecast

February 2006 through September 2006

Cash Basis - Millions of Dollars

| Cach Bacic Millions of B | ond o       |                 |           |                     |               | Total      |
|--------------------------|-------------|-----------------|-----------|---------------------|---------------|------------|
|                          |             |                 |           | Non-                |               | General    |
|                          | Department  | Other           |           | Economic            | Total         | Fund-State |
| Date of Forecast         | of Revenue* | <u>Agencies</u> | Subtotal* | Changes**           | <u>Change</u> | Cash Basis |
| February 2006****        | \$28,180    | \$848           |           |                     |               | \$29,028   |
| Changes to Forecast      |             |                 |           |                     |               |            |
| June 2006                | 531         | 17              | 547       | (112) <sup>#1</sup> | 436           | 29,463     |
| September 2006           | 76          | (13)            | 62        | 0                   | 62            | 29,526     |
| November 2006            |             |                 |           |                     |               |            |
| March 2007               |             |                 |           |                     |               |            |
| June 2007                |             |                 |           |                     |               |            |
| September 2007           |             |                 |           |                     |               |            |
| November 2007            |             |                 |           |                     |               |            |
| February 2008            |             |                 |           |                     |               |            |
|                          |             |                 |           |                     |               |            |
| Total change***:         |             |                 |           |                     |               |            |
| From February 2006       | 607         | 3               | 610       | (112)               | 498           |            |
| Percent change           | 2.2%        | 0.4%            | 2.1%      | -0.4%               | 1.7%          |            |

<sup>\*</sup> Excludes legislative, judicial, statutorily required or other major non-economic changes.

 $<sup>^{\</sup>star\star}$  Includes legislative, judicial, statutorily required or other major non-economic changes.

<sup>\*\*\*</sup> Detail may not add to total due to rounding.

<sup>\*\*\*\*</sup> First official forecast for the 2007-09 biennium.

<sup>#1</sup> Change to the forecast due to 2006 legislation.

# **Key Washington Economic Variables**

|   | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 |
|---|------|------|------|------|------|------|
| Nonfarm Payroll Employment, %Ch         | 1.6  | 2.8  | 3.0  | 2.2  | 2.2  | 1.8  |
| Manufacturing Employment, %Ch           | -1.3 | 3.1  | 4.4  | 2.5  | 0.6  | 0.1  |
| Aerospace Employment, %Ch               | -5.8 | 6.9  | 11.3 | 6.0  | 3.2  | 0.3  |
| Other Manufacturing Employment, %Ch     | 0.2  | 2.0  | 2.2  | 1.2  | -0.3 | 0.0  |
| Software Employment, %Ch                | 5.1  | 5.2  | 8.0  | 5.2  | 3.8  | 4.1  |
| Construction Employment, %Ch            | 5.1  | 8.1  | 8.8  | 1.5  | 1.0  | 0.4  |
| Service-Producing, %Ch                  | 1.7  | 2.4  | 2.4  | 2.2  | 2.5  | 2.2  |
| Unemployment Rate                       | 6.3  | 5.5  | 5.1  | 5.4  | 5.5  | 5.6  |
| Real Personal Income, %Ch               | 4.9  | 0.1  | 5.2  | 4.6  | 5.0  | 4.9  |
| Seattle CPI, %Ch                        | 1.2  | 2.8  | 3.3  | 2.4  | 2.2  | 1.9  |
| Population, %Ch                         | 1.3  | 1.6  | 1.8  | 1.9  | 1.8  | 1.7  |
| Housing Units Authorized by Permit, %Ch | 17.0 | 5.8  | -6.3 | 0.1  | -1.5 | -4.7 |

# Year-Over-Year Employment Growth by Industry (August 2005 to August 2006) Washington vs. U.S.

|  | Washington |        | U.S    |
|--|------------|--------|--------|
|  | (000)      | % Chg. | % Chg. |
| Total                                      | 74.4       | 2.7%   | 1.3%   |
| Total Excluding Local Government Education | 69.4       | 2.6%   | 1.3%   |
| Construction                               | 15.7       | 8.8%   | 2.6%   |
| Software Publishers                        | 3.6        | 8.7%   | NA     |
| Aerospace Product and Parts Manufacturing  | 5.5        | 8.1%   | NA     |
| Professional and Business Services         | 15.1       | 4.7%   | 2.7%   |
| Leisure and Hospitality                    | 7.3        | 2.8%   | 1.6%   |
| Wholesale Trade                            | 3.0        | 2.4%   | 1.6%   |
| Manufacturing Excluding Aerospace          | 4.4        | 2.1%   | NA     |
| Transportation, Warehousing and Utilities  | 1.9        | 2.1%   | 1.1%   |
| Government Education                       | 4.4        | 1.9%   | 0.7%   |
| Retail Trade                               | 5.9        | 1.8%   | -0.7%  |
| Education and Health Services              | 4.9        | 1.5%   | 2.2%   |
| Other Services                             | 0.7        | 0.7%   | 0.2%   |
| Government Non-Education                   | 1.9        | 0.6%   | 0.7%   |
| Financial Activities                       | 0.6        | 0.4%   | 2.1%   |
| Information Excluding Software             | -0.2       | -0.4%  | NA     |
| Natural Resources and Mining               | -0.3       | -3.4%  | 9.4%   |
| Information                                | 3.4        | 3.6%   | -0.2%  |
| Manufacturing                              | 9.9        | 3.6%   | 0.1%   |
| Washington Geographic Br                   | reakdown   |        |        |
| Coettle Pellevine Everett MCA              | 44 E       | 2.00/  |        |
| Seattle-Bellevue-Everett MSA               | 41.5       | 3.0%   |        |
| Tacoma MSA                                 | 7.2        | 2.7%   |        |
| Spokane MSA                                | 4.8        | 2.3%   |        |
| Rest of WA                                 | 20.9       | 2.2%   |        |

# Washington 2006 Payroll Employment Growth by Industry

|  | Job Growth | <u>ı, Thousands</u> | <u>Annualize</u> | d % Growth   |
|--|------------|---------------------|------------------|--------------|
|  | July to    |                     | July to          |              |
|  | August     | Dec. 2005 to        | August           | Dec. 2005 to |
|  | 2006       | August 2006         | 2006             | August 2006  |
| Total                                      | 2.4        | 40.2                | 1.0              | 2.1          |
| Total Excluding Local Government Education | 1.3        | 35.3                | 0.6              | 2.0          |
| Natural Resources and Mining               | -0.1       | -0.3                | -13.1            | -5.1         |
| Construction                               | -0.5       | 7.3                 | -3.1             | 5.9          |
| Manufacturing Excluding Aerospace          | -0.4       | 3.2                 | -2.2             | 2.3          |
| Aerospace Product and Parts Manufacturing  | 0.5        | 3.0                 | 8.5              | 6.5          |
| Wholesale Trade                            | 1.0        | 1.0                 | 10.0             | 1.2          |
| Retail Trade                               | 0.5        | 3.4                 | 1.9              | 1.6          |
| Transportation, Warehousing and Utilities  | -0.1       | 0.6                 | -1.3             | 1.0          |
| Information                                | 0.1        | 3.5                 | 1.2              | 5.5          |
| Financial Activities                       | -0.2       | -0.4                | -1.5             | -0.4         |
| Professional and Business Services         | -0.4       | 9.3                 | -1.4             | 4.3          |
| Education and Health Services              | 1.1        | 2.1                 | 4.0              | 0.9          |
| Leisure and Hospitality                    | 0.3        | 1.9                 | 1.3              | 1.1          |
| Other Services                             | -0.3       | -0.5                | -3.4             | -0.7         |
| Government Education                       | 1.5        | 5.0                 | 7.9              | 3.2          |
| Government Non-Education                   | -0.6       | 1.1                 | -2.4             | 0.6          |
| Seattle-Bellevue-Everett MSA               | 0.4        | 21.3                | 0.3              | 2.3          |
| Tacoma MSA                                 | 1.0        | 2.6                 | 4.5              | 1.5          |
| Spokane MSA                                | -1.0       | 0.3                 | -5.5             | 0.2          |
| Rest of WA                                 | 2.0        | 16.0                | 2.5              | 2.6          |

# Revenue Act Collection Growth Compared to Personal Income Growth

Percent Change from Year-ago Quarter\*\*

| <u>Quarter</u>    | Revenue Act*   | Personal Income | Elasticity |
|-------------------|----------------|-----------------|------------|
| 94:4              | 7.0%           | 5.6%            | 1.2        |
| 95:1              | 4.2%           | 6.8%            | 0.6        |
| 95:2              | 6.4%           | 5.2%            | 1.2        |
| 95:3              | 4.0%           | 5.2%            | 0.8        |
| 95:4              | 2.9%           | 4.1%            | 0.7        |
| 96:1              | 6.1%           | 6.4%            | 1.0        |
| 96:2              | 4.0%           | 7.3%            | 0.5        |
| 96:3              | 5.6%           | 8.0%            | 0.7        |
| 96:4              | 4.2%           | 8.5%            | 0.5        |
| 97:1              | 9.5%           | 8.0%            | 1.2        |
| 97:2              | 10.1%          | 7.6%            | 1.3        |
| 97:3              | 8.0%           | 7.0%            | 1.1        |
| 97:4              | 9.4%           | 7.4%            | 1.3        |
| 98:1              | 3.2%           | 8.8%            | 0.4        |
| 98:2              | 4.3%           | 9.0%            | 0.5        |
| 98:3              | 7.9%           | 9.8%            | 0.8        |
| 98:4              | 5.8%           | 8.7%            | 0.7        |
| 99:1              | 7.5%           | 7.4%            | 1.0        |
| 99:2              | 6.9%           | 5.3%            | 1.3        |
| 99:3              | 6.6%           | 6.6%            | 1.0        |
| 99:4              | 6.5%           | 9.4%            | 0.7        |
| 00:1              | 8.6%           | 10.0%           | 0.9        |
| 00:1              | 6.3%           | 9.0%            | 0.7        |
| 00:2              | 3.9%           | 5.9%            | 0.7        |
| 00:3              | 5.2%           | 3.4%            | 1.5        |
| 01:1              | 2.7%           | 1.1%            | 2.5        |
| 01:2              | 1.3%           | 5.1%            |            |
| 01:3              | -2.4%          | 3.6%            | 0.3        |
| 01:4              | -2.4%<br>-2.5% | 3.6%<br>2.2%    | (0.7)      |
|                   |                |                 | (1.1)      |
| 02:1              | -2.3%          | 2.8%            | (0.8)      |
| 02:2              | -0.6%          | 0.8%            | (0.7)      |
| 02:3              | 2.3%           | 2.4%            | 1.0        |
| 02:4              | 0.3%           | 2.1%            | 0.1        |
| 03:1              | -0.1%          | 0.9%            | (0.1)      |
| 03:2              | 1.6%           | 1.8%            | 0.9        |
| 03:3              | 3.9%           | 3.1%            | 1.3        |
| 03:4              | 3.8%           | 2.7%            | 1.4        |
| 04:1              | 5.5%           | 4.1%            | 1.4        |
| 04:2              | 5.2%           | 5.0%            | 1.0        |
| 04:3              | 6.2%           | 4.3%            | 1.4        |
| 04:4              | 8.2%           | 6.0%            | 1.4        |
| 05:1              | 9.4%           | 5.7%            | 1.6        |
| 05:2              | 9.8%           | 4.6%            | 2.1        |
| 05:3              | 12.0%          | 6.2%            | 1.9        |
| 05:4              | 9.4%           | 6.2%            | 1.5        |
| 06:1              | 12.0%          | 7.8%            | 1.5        |
| 06:2              | 10.9%          | 7.9%            | 1.4        |
| Ave: 86:4 to 2006 | 5:2:           |                 | 0.89       |

<sup>\*</sup>Revenue Act collections consists of state retail sales, business & occupation, use, public utility and tobacco product taxes well as penalties and interest payments.

<sup>\*\*</sup> Growth/elasticity of net Revenue Act collections excluding the impact of major new legislation, unusually large audit payments, and credits.

# **2005-07 Biennium Major Excise Tax Collections**

| Collection Period       | Year-over-Year<br><u>% Increase</u> | "Elasticity"*** |
|-------------------------|-------------------------------------|-----------------|
| July 1- June 10, 2006 * | 10.7%                               | 1.6             |
| June 11-Sept 10, 2006** | 10.6%                               | 1.3             |

# Impact of High Elasticity on GFS Revenue

2005-07 Biennium Millions of dollars

|  | First<br>Fourteen Months | Remainder | Total<br>Impact |
|--|--------------------------|-----------|-----------------|
| If elasticity was the LRA in the first 14 months     | (466.3)                  | (333.0)   | (799.3)         |
| If elasticity was LRA (excluding recessionary period | ds) (442.3)              | (316.0)   | (758.3)         |
| LRA: long run average from 86 to 2006:2              |                          |           |                 |

<sup>\*</sup> June 05 - April 06 business activity

<sup>\*\*</sup> May -July 06 business activity

<sup>\*\*\*%</sup> change in revenue divided by % change in Personal Income (9/06 forecast)

# **Peaks and Troughs in WA Housing Permits**

|         | Units (000, |        |       | Peak-to-<br>Trough % | Number of<br>Quarters | YOY<br>Emp.<br>Growth at | YOY Emp.<br>Growth at |
|---------|-------------|--------|-------|----------------------|-----------------------|--------------------------|-----------------------|
| Peak    | annualized) | Trough | Units | Change               |                       | Peak                     | Trough                |
| 1959Q2  | 22.0        | 1961Q1 | 15.0  | -32%                 | 7                     | NA                       | -1.6%                 |
| 1962Q3  | 26.6        | 1964Q4 | 18.9  | -29%                 | 9                     | 4.5%                     | 1.1%                  |
| 1968Q3  | 53.4        | 1973Q3 | 23.7  | -56%                 | 20                    | 5.3%                     | 4.5%                  |
| 1977Q4  | 71.2        | 1982Q1 | 13.8  | -81%                 | 17                    | 6.6%                     | -2.2%                 |
| 1990Q1  | 61.1        | 1991Q1 | 30.0  | -51%                 | 4                     | 6.0%                     | 1.9%                  |
| 1993Q4  | 47.9        | 1995Q3 | 33.9  | -29%                 | 7                     | 1.6%                     | 1.7%                  |
| 1998Q1  | 49.2        | 2002Q1 | 34.2  | -30%                 | 16                    | 3.7%                     | -2.6%                 |
| 2005Q4  | 57.7        |        |       |                      |                       | 3.0%                     |                       |
| Average | 48.6        |        | 24.2  | -44%                 | 11.4                  | 4.4%                     | 0.4%                  |

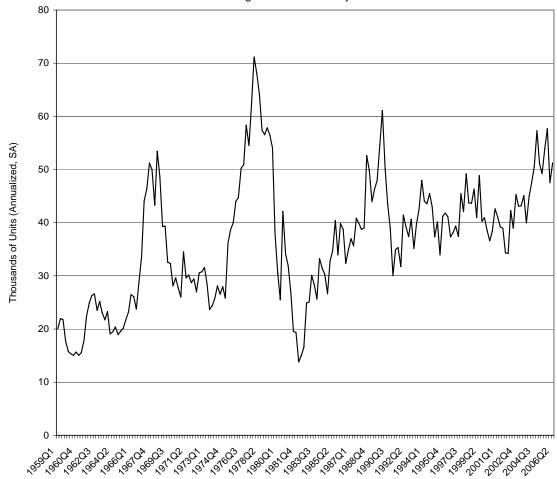
Current:

2006Q2 51.25

Peak-Curent: -11%

# **Washington Housing Permits**

Sum of Single and Multi-Family Units



# Some Signs that Washington Housing Market Isn't Cooling as Fast as the U.S. Market

# Authorized Housing Permits, 2006Q2 Year-Over-Year Change

|      | <u>Total</u> | Single Family | Multi-Family |
|------|--------------|---------------|--------------|
| U.S. | -10.6%       | -12.7%        | -3.3%        |
| WA   | 4.5%         | -8.6%         | 53.4%        |

# National Realtors Association Existing Home Sales, 2006Q2 Year-Over-Year Change

U.S. -7.0%

WA -2.4% (23rd highest among states)

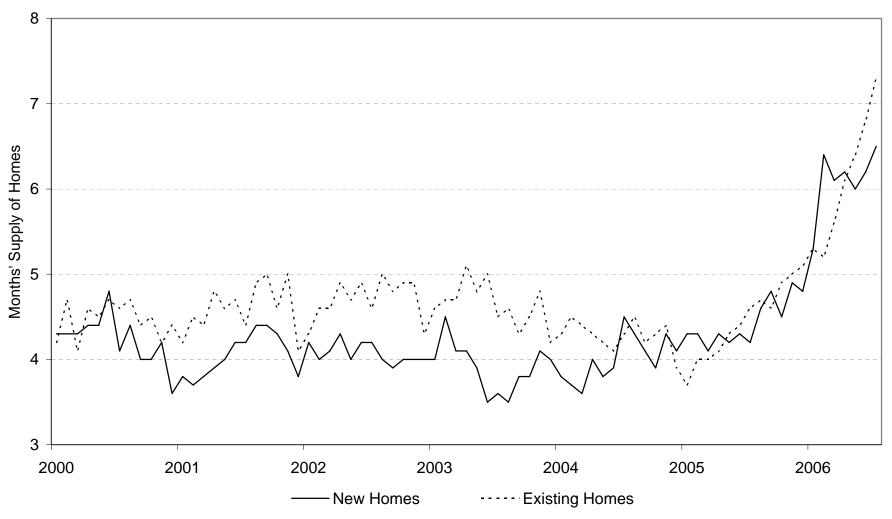
# Office of Federal Housing Enterprise Oversight House Price Index 2006Q2

|                                     | Q2 Year-  |                                       |
|-------------------------------------|-----------|---------------------------------------|
|                                     | Over-Year | Q1-Q2 Growth                          |
| US                                  | 10.1%     | 1.2%                                  |
| WA                                  | 17.4%     | 3.7% (6th Highest Y-O-Y Among States) |
| Bremerton-Silverdale                | 21.4%     | 4.3%                                  |
| Portland-Vancouver-Beaverton, OR-WA | 20.3%     | 4.4%                                  |
| Longview                            | 19.9%     | 5.0%                                  |
| Spokane                             | 18.9%     | 5.2%                                  |
| Mount Vernon-Anacortes              | 18.7%     | 2.9%                                  |
| Tacoma (MSAD)                       | 18.1%     | 3.8%                                  |
| Olympia                             | 17.1%     | 2.0%                                  |
| Seattle-Bellevue-Everett (MSAD)     | 17.0%     | 3.7%                                  |
| Wenatchee                           | 16.2%     | 5.1%                                  |
| Bellingham                          | 15.8%     | 4.1%                                  |
| Yakima                              | 8.0%      | 0.5%                                  |
| Kennewick-Richland-Pasco            | 1.8%      | -1.1%                                 |
|                                     |           |                                       |

# NW Multiple Listing Service Data, August Year-Over-Year Closed Sale Price Appreciation

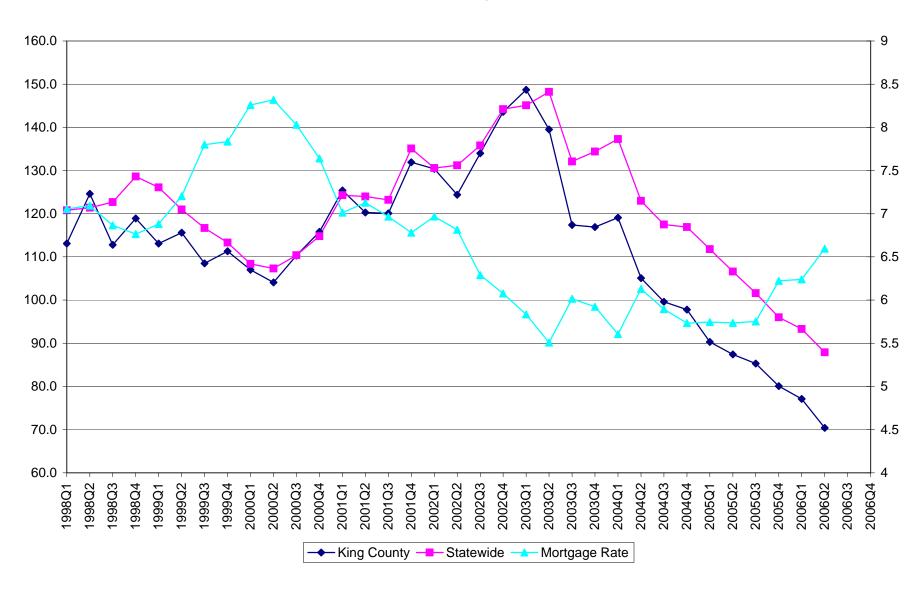
| King County      | 12.0% |
|------------------|-------|
| Snohomish County | 14.2% |
| Pierce County    | 12.8% |

# **Home Inventories Surge Relative to Sales**

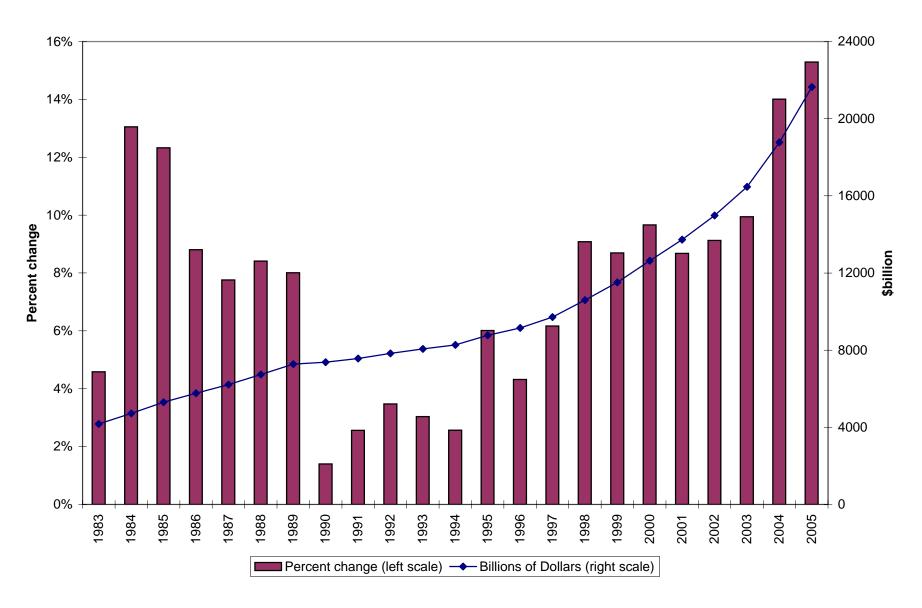


Source: Department of Commerce, National Association of Realtors

# **Affordability Index**

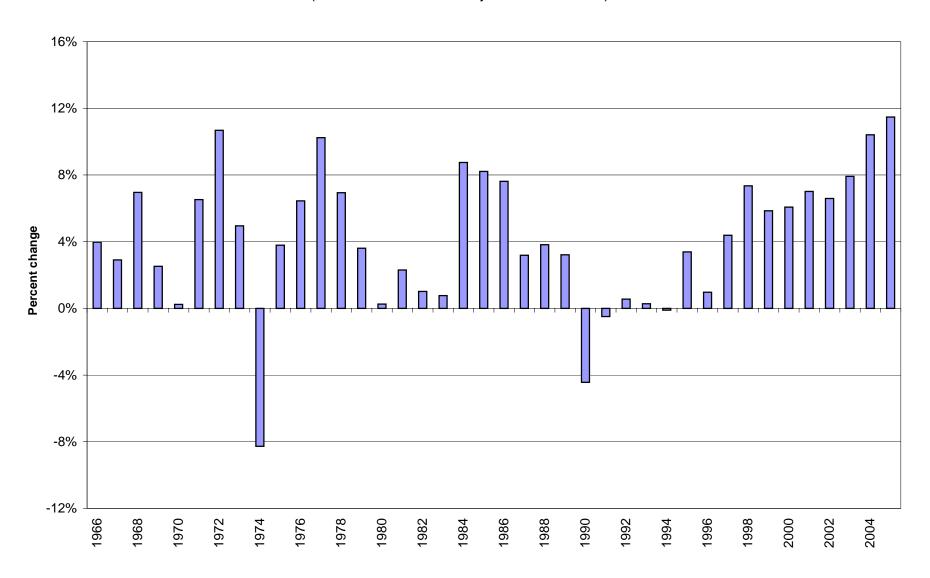


#### Real estate valuation on the U.S. household balance sheet



# Record multi-year real growth in real estate valuation

(real estate valuation adjusted for the CPI)



# House Price Appreciation by State Percent Change in House Prices Period Ended June 30, 2006

| State                      | Rank* | 1-Yr. | Qtr.                     | 5-Yr.  | Since<br>1980 |
|----------------------------|-------|-------|--------------------------|--------|---------------|
|                            | 1     | 24.05 | 2.94                     | 96.71  | 323.30        |
| Arizona, (AZ)              | 2     | 24.03 | 2.9 <del>4</del><br>2.51 | 112.59 | 377.53        |
| Florida, (FL)              |       | _     |                          |        |               |
| Idaho, (ID)                | 3     | 20.14 | 3.78                     | 55.27  | 229.24        |
| Oregon, (OR)               | 4     | 19.47 | 3.99                     | 63.79  | 333.68        |
| Hawaii, (HI)               | 5     | 18.09 | 0.43                     | 111.21 | 427.63        |
| Washington, (WA)           | 6     | 17.39 | 3.67                     | 60.21  | 363.59        |
| Maryland, (MD)             | 7     | 16.21 | 2.31                     | 102.68 | 422.09        |
| District of Columbia, (DC) | 8     | 15.86 | 1.28                     | 119.97 | 534.93        |
| New Mexico, (NM)           | 9     | 15.54 | 4.22                     | 50.30  | 215.40        |
| Utah, (UT)                 | 10    | 15.17 | 3.75                     | 33.39  | 229.32        |
| California, (CA)           | 11    | 14.35 | 1.25                     | 111.93 | 543.28        |
| Virginia, (VA)             | 12    | 14.24 | 2.01                     | 83.38  | 360.29        |
| Wyoming, (WY)              | 13    | 13.97 | 2.94                     | 55.61  | 149.60        |
| Alaska, (AK)               | 14    | 12.90 | 2.82                     | 53.01  | 169.33        |
| Montana, (MT)              | 15    | 12.66 | 3.12                     | 55.84  | 254.28        |
| Louisiana, (LA)            | 16    | 12.48 | 2.71                     | 37.92  | 134.09        |
| New Jersey, (NJ)           | 17    | 12.43 | 1.85                     | 84.98  | 475.25        |
| Delaware, (DE)             | 18    | 11.78 | 0.63                     | 70.75  | 392.00        |
| Nevada, (NV)               | 19    | 11.44 | 0.26                     | 104.77 | 312.02        |
| Vermont, (VT)              | 20    | 11.28 | 2.45                     | 65.97  | 350.98        |
| Pennsylvania, (PA)         | 21    | 10.69 | 1.61                     | 55.57  | 299.17        |
| United States **           |       | 10.06 | 1.17                     | 56.49  | 298.85        |
| New York, (NY)             | 22    | 9.89  | 0.90                     | 72.76  | 554.65        |
| Mississippi, (MS)          | 23    | 9.59  | 2.85                     | 27.62  | 138.56        |
| North Carolina, (NC)       | 24    | 9.32  | 1.93                     | 28.41  | 221.47        |
| South Carolina, (SC)       | 25    | 8.93  | 1.67                     | 31.48  | 205.02        |

<sup>\*</sup>Note: Ranking based on one-year appreciation.

<sup>\*\*</sup>Note: United States figures based on weighted Census Division average.

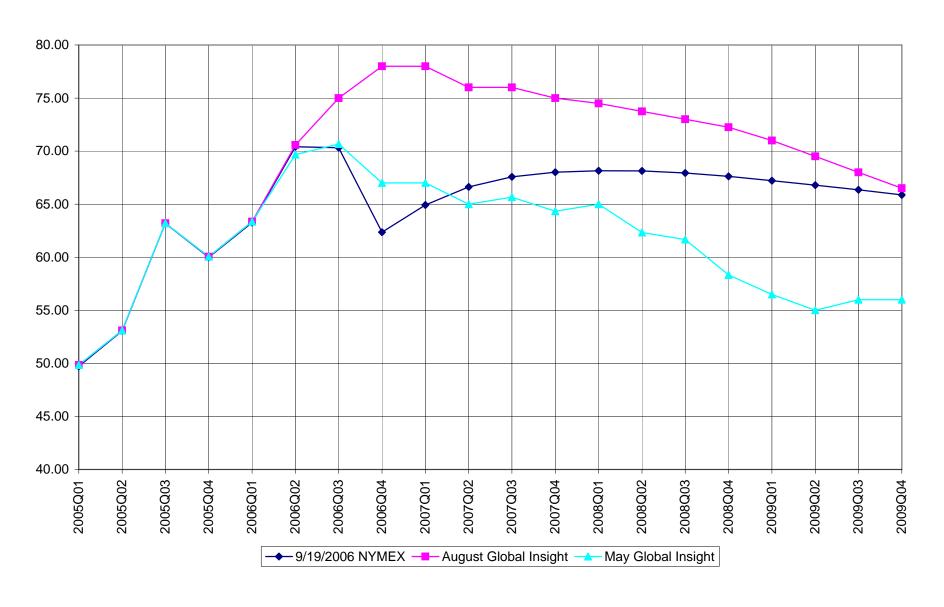
# House Price Appreciation by State Percent Change in House Prices Period Ended June 30, 2006

| Ctata               | Donl:* | 4 V-  | 04    | E V   | Since  |
|---------------------|--------|-------|-------|-------|--------|
| State               | Rank*  | 1-Yr. | Qtr.  | 5-Yr. | 1980   |
| Alabama, (AL)       | 26     | 8.91  | 1.88  | 30.18 | 174.32 |
| North Dakota, (ND)  | 27     | 8.88  | 3.00  | 39.64 | 140.99 |
| Connecticut, (CT)   | 28     | 8.46  | 0.83  | 62.98 | 376.96 |
| Tennessee, (TN)     | 29     | 8.10  | 1.96  | 28.06 | 191.09 |
| Arkansas, (AR)      | 30     | 8.01  | 1.98  | 32.31 | 153.66 |
| Illinois, (IL)      | 31     | 7.82  | 1.12  | 42.76 | 270.57 |
| Rhode Island, (RI)  | 32     | 7.43  | 1.18  | 94.00 | 513.89 |
| West Virginia, (WV) | 33     | 7.40  | 0.15  | 34.73 | 127.04 |
| Oklahoma, (OK)      | 34     | 6.50  | 1.78  | 26.75 | 97.79  |
| Texas, (TX)         | 35     | 6.45  | 1.93  | 22.64 | 111.87 |
| Maine, (ME)         | 36     | 6.25  | -0.20 | 61.74 | 405.84 |
| Georgia, (GA)       | 37     | 6.14  | 1.05  | 28.02 | 230.46 |
| New Hampshire, (NH) | 38     | 5.97  | 0.04  | 61.03 | 404.18 |
| South Dakota, (SD)  | 39     | 5.96  | 2.05  | 31.18 | 175.99 |
| Missouri, (MO)      | 40     | 5.77  | 0.45  | 33.29 | 196.36 |
| Wisconsin, (WI)     | 41     | 5.58  | 0.31  | 36.00 | 226.57 |
| Kentucky, (KY)      | 42     | 5.27  | 1.21  | 24.94 | 183.51 |
| Minnesota, (MN)     | 43     | 4.94  | 0.28  | 46.61 | 271.41 |
| Iowa, (IA)          | 44     | 4.30  | 1.26  | 23.61 | 146.78 |
| Colorado, (CO)      | 45     | 4.20  | 0.96  | 23.68 | 263.10 |
| Kansas, (KS)        | 46     | 4.15  | 1.04  | 24.10 | 138.93 |
| Nebraska, (NE)      | 47     | 3.63  | 0.95  | 21.57 | 155.27 |
| Massachusetts, (MA) | 48     | 3.40  | -0.44 | 56.98 | 631.67 |
| Indiana, (IN)       | 49     | 2.76  | -0.04 | 17.00 | 154.65 |
| Ohio, (OH)          | 50     | 2.14  | -0.05 | 18.40 | 172.34 |
| Michigan, (MI)      | 51     | 1.01  | -0.72 | 18.95 | 222.11 |

<sup>\*</sup>Note: Ranking based on one-year appreciation.

<sup>\*\*</sup>Note: United States figures based on weighted Census Division average.

# **WTI Oil Price Forecasts**



#### **Risks to the Forecast**

Optimistic (20% Probability).

Strong productivity growth enables strong real growth without accelerating inflation.

#### U.S.

- Stronger productivity growth
- Stronger foreign economic growth
- Stronger dollar
- Stronger business investment
- Lower federal government budget deficits
- Stronger housing starts
- Lower energy prices

#### Washington

- Stronger population growth
- Stronger aerospace employment growth
- Stronger construction employment growth
- Stronger wage growth
- Higher local inflation
- Higher personal income

Pessimistic (25% Probability).

Rising inflation produces monetary crackdown and slow real growth.

#### U.S.

- Less excess capacity globally and in the U.S.
- Weaker dollar
- Higher oil prices
- Higher interest rates
- Larger federal deficit
- Housing bubble bursts

#### Washington

- Weaker population growth
- Weaker aerospace employment growth
- Weaker construction employment growth
- Weaker wage growth
- Lower local inflation
- Lower personal income

# **Growth Rates of Major Excise Taxes and Economic Drivers**Percent Change from the Year-Ago Level

|                  |              | Persona                  | Income            | Revenue     | Act*         |
|------------------|--------------|--------------------------|-------------------|-------------|--------------|
|                  | Employment   | Nominal                  | Real              | Nominal     | Real         |
| 1994:1           | 2.1          | 4.8                      | 2.8               | 7.1         | 5 1          |
| 1994.1           | 2.1<br>2.0   | 4.8<br>4.7               | 2.8               | 7.1<br>5.0  | 5.1<br>3.1   |
| 1994:3           | 1.8          | 5.4                      | 3.0               | 4.5         | 2.1          |
| 1994:4           | 2.5          | 5.6                      | 3.3               | 6.7         | 4.3          |
| 1995:1           | 2.5          | 6.8                      | 4.3               | 3.8         | 1.4          |
| 1995:2           | 2.3          | 5.2                      | 2.8               | 5.8         | 3.3          |
| 1995:3           | 1.7          | 5.2                      | 3.3               | 5.3         | 3.3          |
| 1995:4           | 0.9          | 4.1                      | 3.3<br>2.2<br>4.2 | 1.3         | -0.6         |
| 1996:1           | 1.8          | 6.4                      | 4.2<br>5.1        | 5.4         | 3.3          |
| 1996:2<br>1996:3 | 2.3<br>3.2   | 7.3<br>8.0               | 5.8               | 4.0<br>6.2  | 1.9<br>3.9   |
| 1996:4           | 4.4          | 8.5                      | 6.0               | 6.5         | 4.0          |
| 1997:1           | 3.9          | 8.0                      | 5.7               | 8.8         | 6.5          |
| 1997:2           | 4.3          | 7.6                      | 5.7               | 8.0         | 6.2          |
| 1997:3           | 4.1          | 7.0                      | 5.3               | 7.8         | 6.1          |
| 1997:4           | 4.0          | 7.4                      | 6.1               | 10.0        | 8.7          |
| 1998:1           | 3.7          | 8.8                      | 7.9               | 3.7         | 2.8          |
| 1998:2<br>1998:3 | 3.4<br>3.1   | 9.0<br>9.8               | 8.1<br>8.8        | 7.4<br>6.6  | 6.5<br>5.6   |
| 1998:4           | 2.7          | 9.6<br>8.7               | 7.7               | 6.8         | 5.8          |
| 1999:1           | 2.4          | 7.4                      | 6.2               | 7.6         | 6.4          |
| 1999:2           | 1.7          | 5.3                      | 3.7               | 6.0         | 4.4          |
| 1999:3           | 2.0          | 6.6                      | 4.6               | 6.8         | 4.9          |
| 1999:4           | 2.0          | 9.4                      | 7.1               | 5.4         | 3.3          |
| 2000:1           | 2.6          | 10.0                     | 7.1               | 9.1         | 6.3          |
| 2000:2           | 2.7          | 9.0<br>5.9               | 6.3               | 7.1         | 4.4          |
| 2000:3<br>2000:4 | 2.0<br>2.0   | 3.9<br>3.4               | 3.4<br>1.1        | 5.5<br>4.9  | 3.0<br>2.6   |
| 2000.4           | 0.9          | 1.1                      | -1.1              | 3.4         | 1.2          |
| 2001:1           | 0.1          | 5.1                      | 2.7               | 0.4         | -1.9         |
| 2001:3           | -0.6         | 3.6                      | 1.5               | -1.9        | -3.9         |
| 2001:4           | -2.1         | 2.2<br>2.8               | 0.5               | -1.3        | -3.0         |
| 2002:1           | -2.6         | 2.8                      | 1.7               | -2.6        | -3.7         |
| 2002:2           | -2.2<br>-1.3 | 0.8<br>2.4               | -0.4              | -0.6        | -1.8         |
| 2002:3<br>2002:4 | -1.3<br>-0.4 | 2.4 2.1                  | 0.9<br>0.3        | 1.1<br>0.4. | -0.4<br>-1.4 |
| 2002.4           | 0.1          | 0.9                      | -1.4              | -0.3        | -2.6         |
| 2003:1           | -0.0         | 1.8                      | -0.0              | 1.8         | -0.0         |
| 2003:3           | 0.0          | 3 1                      | 1.2               | 4.5         | 2.5          |
| 2003:4           | 0.4          | 2.7                      | 1.2<br>0.7        | 3.6         | 1.6          |
| 2004:1           | 0.7          | 4.1                      | 2.0               | 7.2         | 5.1          |
| 2004:2           | 1.7          | 5.0                      | 2.2               | 7.2         | 4.3          |
| 2004:3<br>2004:4 | 1.8          | 4.3<br>6.1               | 1.6<br>3.0        | 6.4<br>8.9  | 3.6<br>5.7   |
| 2004.4           | 2.3<br>2.7   | 5.7                      | 2.9               | 9.3         | 6.4          |
| 2005:2           | 2.7          | 4.6                      | 1.9               | 9.5         | 6.7          |
| 2005:3           | 2.8          | 6.2                      | 2.9               | 10.4        | 7.0          |
| 2005:4           | 3.0          | 6.2<br>7.8               | 3.0               | 9.3         | 6.0          |
| 2006:1           | 3.4          | 7.8                      | 4.7               | 10.0        | 6.8          |
| 2006:2           | 3.0          | 7.9                      | 4.5               | 10.8        | 7.3          |
| 2006:3<br>2006:4 | 3.0<br>2.6   | 9.2                      | 6.0<br>5.7        | 8.6<br>8.0  | 5.4<br>5.1   |
| 2007:1           | 2.0          | 0.0<br>7.2               | 4.3               | 5.1         | 2.2          |
| 2007:2           | 2.2          | 6.9                      | 4.5               | 3.3         | 1.0          |
| 2007:3           | 2.2<br>2.2   | 8.6<br>7.2<br>6.9<br>6.9 | 4.8               | 4.1         | 2.1          |
| 2007:4           | 2.3<br>2.3   | 6.7                      | 4.6               | 5.0         | 3.0          |
| 2008:1           | 2.3          | 6.7                      | 4.8               | 5.4         | 3.4          |
| 2008:2           | 2.3          | 6.9                      | 4.9               | 5.6         | 3.7          |
| 2008:3<br>2008:4 | 2.2<br>2.1   | 7.1<br>7.0               | 5.1<br>5.1        | 5.6<br>5.5  | 3.6<br>3.5   |
| 2008.4           | 2.0          | 7.0<br>6.9               | 5.0               | 5.3<br>5.3  | 3.3<br>3.4   |
| 2009:2           | 1.9          | 6.9<br>6.7               | 4.9               | 5.1         | 3.3          |
|                  | 2.0          | · · ·                    | 1.5               | J.1         | 5.5          |

<sup>\*</sup> Based on Revenue Act tax liability (constant rate/base). Deflator for real growth is the personal consumption deflator. Revenue Act consists of the sales, use, B& O, and public utilities taxes.

# Analysis for the Major Sources Based on Taxable Activity Revenue Act Sources September 2006 Baseline Forecast

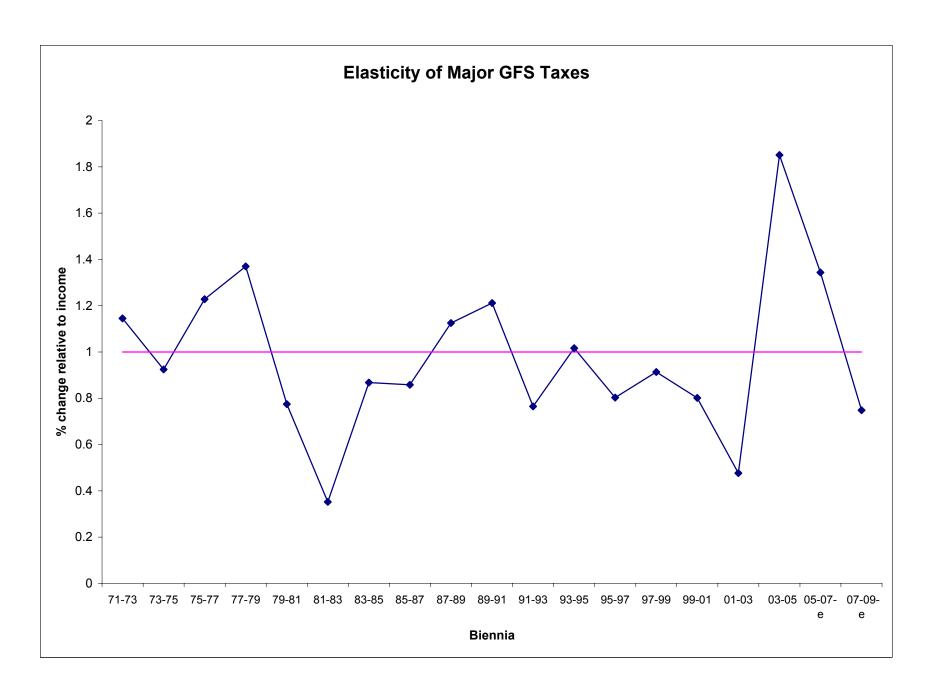
| Percentage Change Person  |  |  |   |  |  |
|---|--|--|---|--|--|
| Source/Fiscal   | Tax Base Adjusted*   | Personal Income-1  | Elasticity**  |  |  |
| I. Retail Sales   |  |  |   |  |  |
| 198 198 199 199 199 199 199 199 199 200 200 200 200 200 200 200 200 200 2 | 9 10.9<br>0 13.7<br>1 5.7<br>2 6.6<br>3 4.2<br>4 6.3<br>5 4.7<br>6 3.6<br>7 7.1<br>8 7.3<br>9 7.1<br>0 7.4<br>1 3.1<br>2 -0.6<br>3 2.3<br>4 5.1<br>5 7.8<br>6 9.5<br>7 5.6<br>8 5.3  | 7.3<br>9.7<br>10.5<br>8.9<br>6.6<br>6.9<br>4.3<br>5.8<br>5.8<br>8.0<br>8.1<br>7.8<br>8.8<br>3.9<br>2.4<br>1.8<br>3.7<br>5.2<br>7.0<br>8.0<br>6.8 | 1.1<br>1.3<br>0.6<br>1.0<br>0.6<br>1.4<br>0.8<br>0.6<br>0.9<br>0.9<br>0.9<br>0.9<br>0.8<br>-0.3<br>1.3<br>1.4<br>1.5<br>1.4 |  |  |
| II. Business & Occupation   |  |  |   |  |  |
| 198 198 199 199 199 199 199 199 199 199                                   | 9 9.4<br>0 14.3<br>1 6.3<br>2 6.4<br>3 3.5<br>4 2.0<br>5 6.8<br>6 4.5<br>7 9.0<br>8 7.2<br>9 7.2<br>0 5.5<br>1 3.0<br>2 -3.4<br>3 -2.4<br>4 6.6<br>5 9.9<br>6 12.6<br>7 8.5<br>8 4.5 | 7.3 9.7 10.5 8.9 6.6 6.9 4.3 5.8 5.8 8.0 8.1 7.8 8.8 3.9 2.4 1.8 3.7 5.2 7.0 8.0 6.8 6.9   | 1.5 1.0 1.4 0.7 1.0 0.5 0.5 1.2 0.8 1.1 0.9 0.9 0.6 0.8 -1.4 -1.3 1.8 1.9 1.8 1.1 0.7 0.7                                   |  |  |

| Analysis for the M<br>Revenue Act Source<br>Sept. 2006 Foreca | ces  | sed on Taxable A  | activity  |  |
|---|--|---|---|--|
| 56pt. 2000 1 0100a  |  | Percentage C  | hange   | Personal Income  |
| Source/Fiscal   | Tax B  | Base Adjusted* Per  | _   | Elasticity**   |
| III. Use  |  |   |   |  |
|   | 1988<br>1989<br>1990<br>1991<br>1992<br>1993<br>1994<br>1995<br>1996<br>1997<br>1998<br>1999<br>2000<br>2001<br>2002<br>2003<br>2004<br>2005<br>2006<br>2007<br>2008<br>2009 | 5.3<br>12.8<br>14.6<br>9.8<br>-0.9<br>6.8<br>7.0<br>5.8<br>8.2<br>5.5<br>6.8<br>0.8<br>10.3<br>8.2<br>-8.2<br>-7.8<br>7.7<br>12.6<br>1.3<br>9.5<br>7.0<br>6.3 | 7.3<br>9.7<br>10.5<br>8.9<br>6.6<br>6.9<br>4.3<br>5.8<br>5.8<br>8.0<br>8.1<br>7.8<br>8.8<br>3.9<br>2.4<br>1.8<br>3.7<br>5.2<br>7.0<br>8.0<br>6.8<br>6.9 | 0.7 1.3 1.4 1.1 -0.1 1.0 1.6 1.0 1.4 0.7 0.8 0.1 1.2 2.1 -3.5 -4.3 2.1 2.4 0.2 1.2 1.0 0.9 |
| IV. Public Utility  | 1988<br>1989<br>1990<br>1991<br>1992<br>1993<br>1994<br>1995<br>1996<br>1997<br>1998<br>1999<br>2000<br>2001<br>2002<br>2003<br>2004<br>2005<br>2006<br>2007<br>2008<br>2009 | 3.2<br>0.7<br>-1.3<br>7.1<br>0.0<br>9.5<br>13.6<br>6.5<br>1.4<br>1.4<br>4.0<br>4.7<br>7.2<br>15.4<br>0.5<br>-2.0<br>7.5<br>6.8<br>10.1<br>5.8<br>3.8<br>3.8   |   |  |

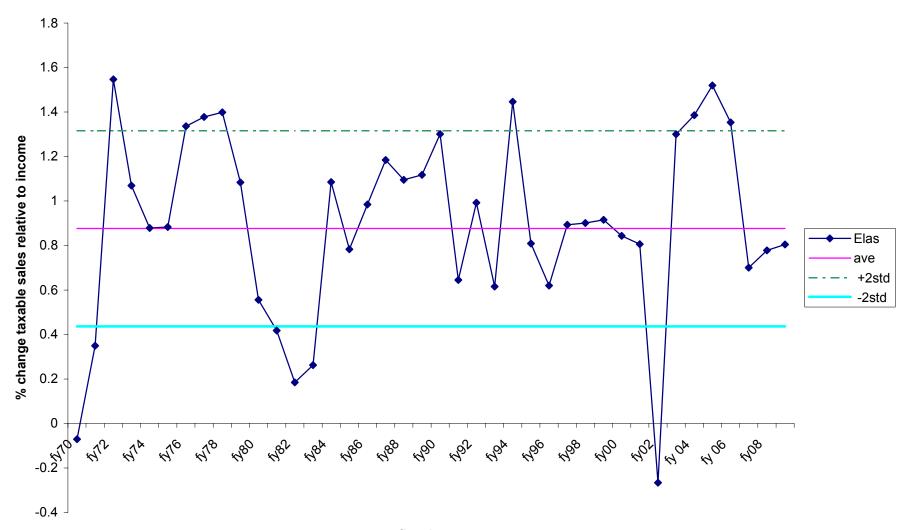
Based on constant base taxable data.

<sup>\*\*</sup> Percent changes in taxable activity relative to percent change in personal income.

1 Income adjusted to exclude special dividend payment in fy 05.

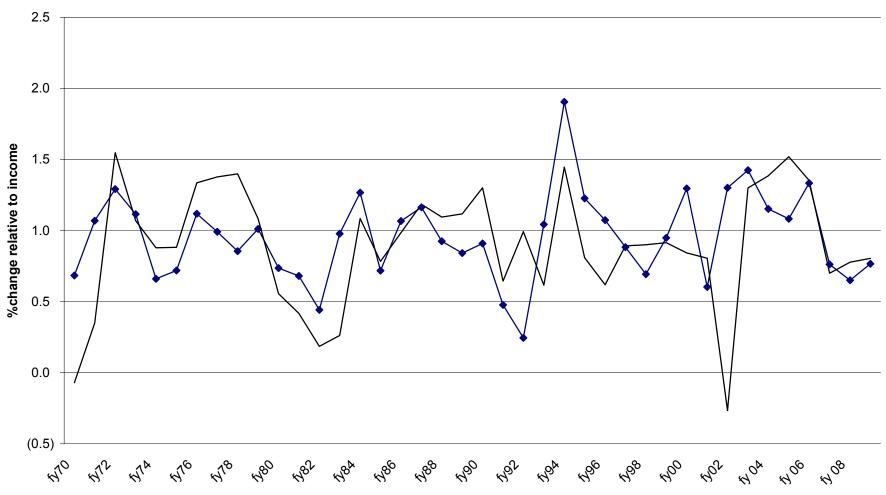


## **%Change of Taxble Sales\* Relative to Income**



fiscal year

Elasticity: Taxable Sales (WA) and U.S. Retail Sales

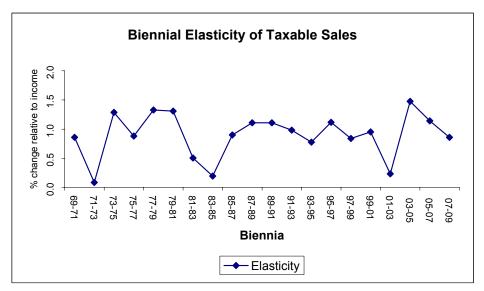


Fiscal Years: actual thru 2005; Sept. 2006 forecast: fy 06-09

→ US retail sales — Taxable sales

#### Biennial Elasticity Taxable Sales (adjusted) September 2006 Forecast

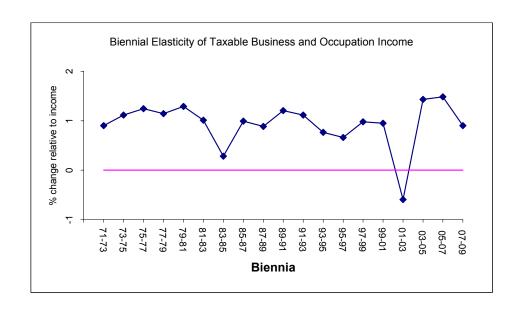
| Biennium   | Elasticity | <u>rank</u> |
|------------|------------|-------------|
| 03-05      | 1.5        | 1           |
| 75-77      | 1.3        | 2           |
| 77-79      | 1.3        | 3           |
| 71-73      | 1.3        | 4           |
| 05-07:Est. | 1.2        | 5           |
| 93-95      | 1.1        | 6           |
| 87-89      | 1.1        | 7           |
| 85-87      | 1.1        | 8           |
| 89-91      | 1.0        | 9           |
| 97-99      | 1.0        | 10          |
| 83-85      | 0.9        | 11          |
| 73-75      | 0.9        | 12          |
| 99-01      | 0.9        | 13          |
| 95-97      | 0.8        | 14          |
| 07-09:Est. | 0.8        | 15          |
| 91-93      | 0.8        | 16          |
| 79-81      | 0.5        | 17          |
| 01-03      | 0.2        | 18          |
| 81-83      | 0.2        | 19          |
| 69-71      | 0.1        | 19          |



<sup>\*</sup>Percent change taxable sales (adjusted for major base changes) relative to percent changes in income. (Ave. of the elasiticities of the fiscal years of the biennium. Based on the moving average of state disposable personal income (adjusted for special Microsoft dividend.)

Biennial Elasticity Taxable Business and Occupation Income (adjusted) September 2006 Forecast

| Biennium                                  | Elasticity                        | <u>rank</u>                |
|---|-----------------------------------|----------------------------|
| <b>05-07: Est. 03-05</b> 77-79            | 1.6<br>1.4<br>1.3                 | 1<br>2<br>3                |
| 73-75<br>87-89                            | 1.2                               | 4<br>5                     |
| 75-77<br>71-73<br>89-91                   | 1.1<br>1.1<br>1.1                 | 6<br>7<br>8                |
| 79-81<br>83-85                            | 1.0                               | 9<br>10                    |
| 95-97<br>97-99                            | 1.0<br>1.0                        | 11<br>12                   |
| 85-87<br>91-93                            | 0.9                               | 13<br>14                   |
| <b>07-09:Est.</b> 99-01 93-95 81-83 01-03 | 0.8<br>0.7<br>0.7<br>0.3<br>(0.6) | 15<br>16<br>17<br>18<br>18 |



#### **General Fund-State**

Biennial Growth September 2006 Forecast

| General Fund-State Collection Growth <sup>1</sup> Total GFS Current Dollars |                     |         | Adjusted Growth Major Taxes <sup>2</sup> 2000 Chained Dollars |
|---|---------------------|---------|---|
| Biennia   | Total Gr5 Current D | Oliais  | 2000 Chamed Donars  |
| 1971-73   | 10.9%               |         | 7.6%  |
| 1973-75   | 23.4%               |         | 8.7%  |
| 1975-77   | 43.1%               |         | 14.8%   |
| 1977-79   | 32.3%               |         | 23.6%   |
| 1979-81   | 19.3%               |         | 3.4%  |
| 1981-83   | 27.0%               |         | -7.1%   |
| 1983-85   | 20.6%               |         | 3.4%  |
| 1985-87   | 16.7%               |         | 4.9%  |
| 1987-89   | 14.2%               |         | 9.9%  |
| 1989-91   | 21.7%               |         | 15.0%   |
| 1991-93   | 11.7%               | 10.3 *  | 4.5%  |
| 1993-95   | 11.5%               | 7.7 *   | 6.2%  |
| 1995-97   | 6.5%                | 10.6 *  | 6.0%  |
| 1997-99   | 11.2%               | 14.5 *  | 12.2%   |
| 1999-01   | 8.4%                | 12.0 *  | 7.6%  |
| 2001-03   | -0.6%               | 1.9 *   | -1.1%   |
| 2003-05   | 10.6%               | 10.3% * | 8.6%  |
|   |                     |         |   |
| $2005-07^{F}$   | 16.8%               | 17.8% * | 12.3%   |
| 2007-09 <sup>F</sup>  | 8.1%                | 7.6% *  | 6.5%  |

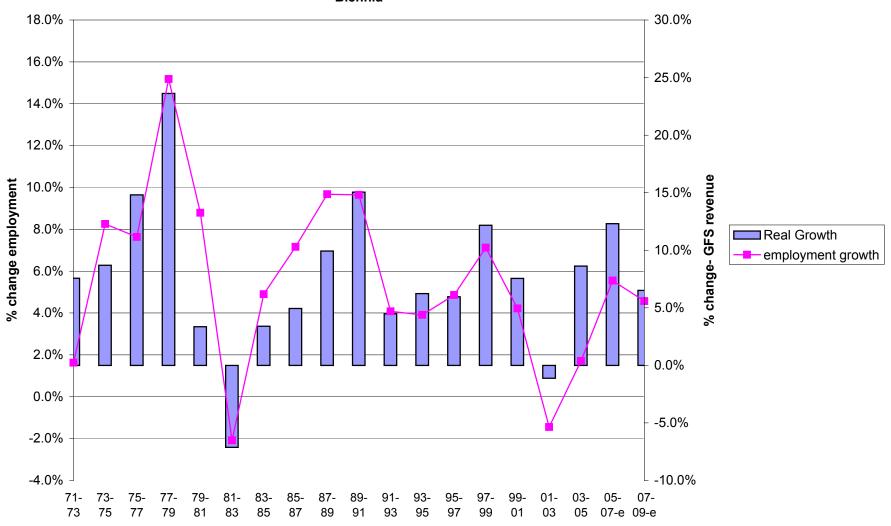
<sup>\*</sup> Growth adjusted for major non-economic changes.

<sup>1</sup> Actual growth in Total General Fund-State tax receipts includes growth due to changes in tax rates, the tax base as well as administrative and accounting changes. Represents growth of revenue available for appropriation. Growth is affected b factors other than economic performance, hence the growth rates may not be comparable among biennia

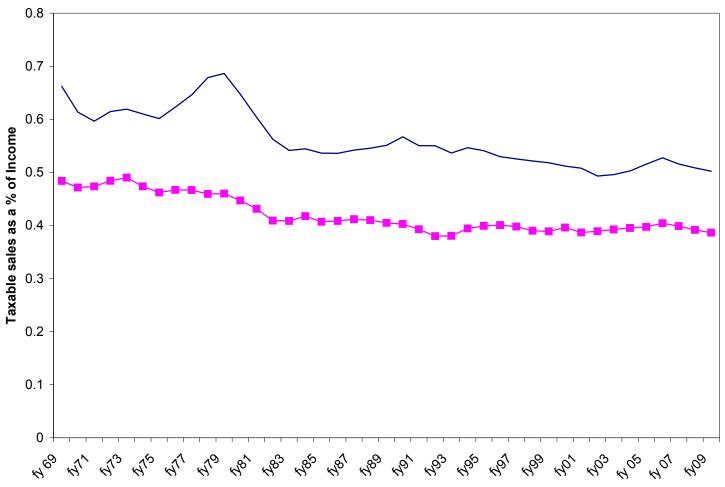
<sup>2</sup> Estimated growth of six major taxes (sales, B&O, use, public utility, real estate excise, and property) on a tax liability basis, adjusted to a constant rate and base and adjusted for price changes. The growth rates in this column provide a measure of how revenue growth varies over time and with the economy

F Forecast

# Real Growth of the Taxbase of Major GFS Tax Biennia



### Taxable Sales (WA) and U.S. Retail Sales as a % of Income



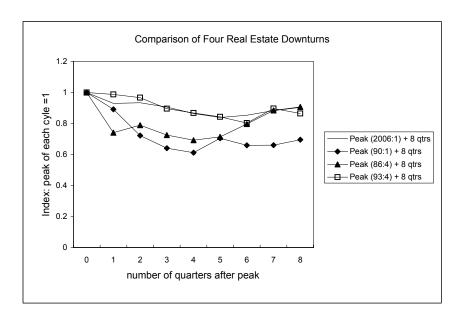
Fiscal years: actual thru 2005; Sept. 2006 forecast: 06-09

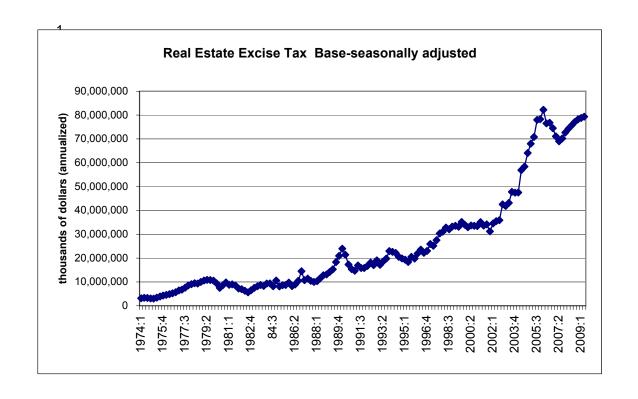
——Taxable Sales (WA) —■—U.S. Retail Sales

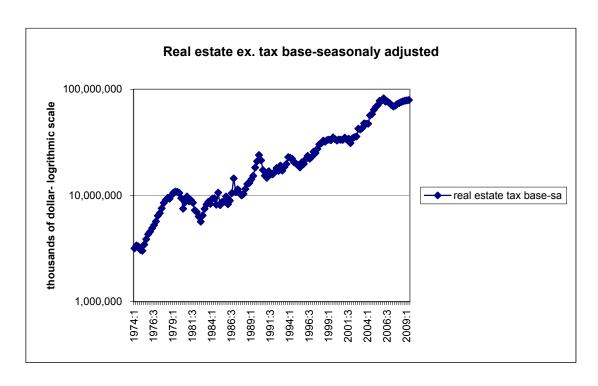
### Downturns of the Real Estate Excise Taxbase in the Last 25 years

| <u>Period</u>                   | Decline of Taxbase | Number of Qtrs | Peak to Trough <u>Difference in Mtg rate</u> |
|---------------------------------|--------------------|----------------|--|
| Peak: 1979:2 Trough: 1980:2     | -31.0%             | 4              | 3.7  |
| Peak: 1980:4 Trough: 1982:3     | -42.1%             | 7              | 1.9  |
| Peak: 1986:4 Trough: 1987:4**   | -30.8%             | 4              | 1.2  |
| Peak: 1990:1 Trough: 1991:1     | -38.8%             | 4              | (0.6)  |
| Peak: 1993:4 Trough: 1995:2**   | -19.8%             | 6              | 0.9  |
| Peak: 1999:3 Trough: 2001:4     | -11.3%             | 9              | (1.0)  |
|                                 |                    |                |  |
| Average for all downturns       | -29.0%             | 5.7            | 1.0  |
| Ave.for non recession downturns | ** -25.3%          | 5.0            | 1.0  |
| September 2006 Forecast         |                    |                |  |
| Peak: 2006:1 Trough: 2007:2     | -16.1%             | 5              | 0.5  |

<sup>\*\*</sup>Non recession downturns

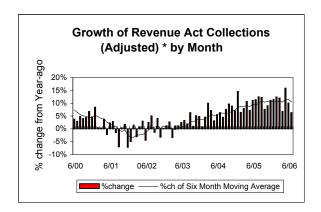


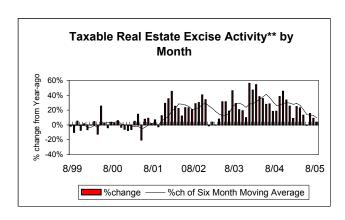




#### Pattern of Monthly Growth in Major Revenue Sources

|             | Year-over-Year Percent Change<br>Real Estate |              |  |
|-------------|--|--------------|--|
|             | Revenue Act*                                 | Excise Tax** |  |
| April 2005  | 10.7%  | 27.7%        |  |
| May 2005    | 7.3%   | 28.4%        |  |
| June 2005   | 11.1%  | 18.4%        |  |
| July 2005   | 11.4%  | 18.5%        |  |
| August 2005 | 12.5%  | 38.4%        |  |
| Sept. 2005  | 12.2%  | 45.5%        |  |
| Oct. 2005   | 7.6%   | 33.6%        |  |
| Nov. 2005   | 9.0%   | 25.4%        |  |
| Dec. 2005   | 11.1%  | 8.9%         |  |
| Jan . 2006  | 11.5%  | 24.8%        |  |
| Feb. 2006   | 12.4%  | 23.2%        |  |
| Mar. 2006   | 12.0%  | 13.1%        |  |
| April 2006  | 6.8%   | -0.6%        |  |
| May 2006    | 15.9%  | 15.6%        |  |
| June 2006   | 10.0%  | 9.1%         |  |
| July 2006   | 6.3%   | 3.9%         |  |





# September 2006 Baseline Forecast by Agency Comparison of Cash and GAAP Basis

(Millions of dollars)

| (minorio di denaro)  | 2003-05 Biennium |                           |         | 2          | 2005-07 Biennium          |         |            | 2007-09 Biennium          |         |  |
|--|------------------|---------------------------|---------|------------|---------------------------|---------|------------|---------------------------|---------|--|
|  | Cash             | GAAP                      |         | Cash       | GAAP                      |         | Cash       | GAAP                      |         |  |
| Agency   | Basis '          | <u>Basis</u> <sup>2</sup> | Diff.   | Basis '    | <u>Basis</u> <sup>2</sup> | Diff.   | Basis '    | <u>Basis</u> <sup>2</sup> | Diff.   |  |
| General Fund - State Cash/Revenue Sources                  |                  |                           |         |            |                           |         |            |                           |         |  |
| Department of Revenue                                      | \$22,573.4       | \$22,771.6                | \$198.2 | \$26,370.8 | \$26,516.9                | \$146.1 | \$28,557.3 | \$28,671.8                | \$114.5 |  |
| Department of Licensing                                    | 45.1             | 46.1                      | 0.9     | 41.2       | 42.4                      | 1.2     | 44.2       | 46.8                      | 2.6     |  |
| Insurance Commissioner                                     | 459.9            | 459.9                     | 0.0     | 508.8      | 508.8                     | 0.0     | 561.9      | 561.9                     | 0.0     |  |
| State Treasurer  | 50.7             | 52.1                      | 1.4     | 150.0      | 152.3                     | 2.3     | 135.7      | 134.2                     | (1.5)   |  |
| Office of Financial Management                             |                  |                           |         |            |                           |         |            |                           |         |  |
| Tuition  | 0.0              | 0.0                       | 0.0     | 0.0        | 0.0                       | 0.0     | 0.0        | 0.0                       | 0.0     |  |
| Other Agencies   | 211.4            | 211.4                     | 0.0     | 227.1      | 227.1                     | 0.0     | 230.9      | 230.9                     | 0.0     |  |
| Subtotal: General Fund-State Cash/Revenue <sup>3</sup>     | 23,340.6         | 23,541.1                  | 200.5   | 27,297.9   | 27,447.5                  | 149.6   | 29,530.1   | 29,645.7                  | 115.6   |  |
| General Fund State - Other Financing Sources               |                  |                           |         |            |                           |         |            |                           |         |  |
| Department of Revenue <sup>o</sup>                         | 147.0            | 152.5                     | 5.5     | 120.2      | 120.1                     | (0.1)   | 129.8      | 130.0                     | 0.2     |  |
| Lottery Commission   | 4.3              | 6.1                       | 1.9     | 9.5        | 7.6                       | (1.9)   | 0.0        | 0.0                       | 0.0     |  |
| Insurance Commissioner                                     | (14.3)           | (14.3)                    | 0.0     | (15.9)     | (15.9)                    | 0.0     | (17.6)     | (17.6)                    | 0.0     |  |
| Liquor Control Board                                       | 92.0             | 92.0                      | 0.0     | 102.8      | 102.8                     | 0.0     | 98.0       | 98.0                      | 0.0     |  |
| Office of Financial Management                             |                  |                           |         |            |                           |         |            |                           |         |  |
| Other Agencies°  | (181.0)          | (181.0)                   | 0.0     | (197.6)    | (197.5)                   | 0.1     | (214.6)    | (214.1)                   | 0.4     |  |
| Subtotal: GFS Other Financing Sources                      | 47.9             | 55.3                      | 7.4     | 18.9       | 17.1                      | (1.8)   | (4.4)      | (3.8)                     | 0.6     |  |
| Total Available Receipts/Resources<br>General Fund-State * | \$23,388.5       | \$23,596.4                | \$207.9 | \$27,316.8 | \$27,464.5                | \$147.8 | \$29,525.7 | \$29,641.9                | \$116.2 |  |

Detail may not add due to rounding.
 General Fund-State cash receipts forecast.
 General Fund-State Revenue Forecast on a GAAP (Generally accepted accounting principles) basis, used to show the state revenue position for financial reporting purposes.
 Excludes the state share of the timber tax and unclaimed property transfers.
 Total insurance premiums tax.
 Other financing sources represent transfers to/from other funds from/to the General Fund.
 Includes the state share of the timber excise tax and unclaimed property transfers.
 Portion of fire insurance premiums transferred out of the General Fund
 Agency 701 and accounting sources: 480 and 481 for all other agencies.

**General Fund - State Cash Receipts** September 2006 Forecast by Fiscal Year (Millions of Dollars)

|              | General Fund - State | Percent<br><u>Change</u> |
|--------------|----------------------|--------------------------|
| Fiscal Years |                      |                          |
| 1986         | \$4,566.2            |                          |
| 1987         | 5,008.4              | 9.7%                     |
| 1988         | 5,248.1              | 4.8%                     |
| 1989         | 5,686.0              | 8.3%                     |
| 1990         | 6,505.4              | 14.4%                    |
| 1991         | 6,803.5              | 4.6%                     |
| 1992         | 7,297.6              | 7.3%                     |
| 1993         | 7,564.6              | 3.7%                     |
| 1994         | 8,013.4              | 5.9%                     |
| 1995         | 8,551.3              | 6.7%                     |
| 1996         | 8,581.2              | 0.3%                     |
| 1997         | 9,056.6              | 5.5%                     |
| 1998         | 9,640.9              | 6.5%                     |
| 1999         | 9,979.2              | 3.5%                     |
| 2000         | 10,433.2             | 4.5%                     |
| 2001         | 10,828.9             | 3.8%                     |
| 2002         | 10,450.7             | -3.5%                    |
| 2003         | 10,689.9             | 2.3%                     |
| 2004         | 11,321.2             | 5.9%                     |
| 2005         | 12,067.3             | 6.6%                     |
| Forecast     |                      |                          |
| 2006         | 13,326.9             | 10.4%                    |
| 2007         | 13,989.9             | 5.0%                     |
| 2008         | 14,374.3             | 2.7%                     |
| 2009         | 15,151.4             | 5.4%                     |
|              |                      |                          |

General Fund-State And Near General Fund-State September 2006 and June 2006 Forecast 2005-07 & 2007-09 Biennia Millions of dollars

|   | 2005-07 Biennium      |                          |                   | 2007-09               |                          |                   |             |                             |
|---|-----------------------|--------------------------|-------------------|-----------------------|--------------------------|-------------------|-------------|-----------------------------|
|   | June 2006<br>Forecast | Sept. 2006<br>Forecast** | <u>Difference</u> | June 2006<br>Forecast | Sept. 2006<br>Forecast** | <u>Difference</u> | Change Fron | n 2005-07<br><u>Percent</u> |
| General Fund-State                        | \$ 26,967.0           | \$ 27,316.8              | \$ 349.8          | \$ 29,463.3           | \$ 29,525.7              | \$62.4            | \$2,208.9   | 8.1%                        |
| Near General Fund*                        |                       |                          |                   |                       |                          |                   |             |                             |
| Health Services Account                   | 1,005.3               | 1,013.2                  | 7.9               | 1,028.4               | 1,041.9                  | 13.5              | 28.7        | 2.8%                        |
| Violence Reduction and Drug Enforce.Acct. | 93.0                  | 93.5                     | 0.5               | 94.0                  | 94.8                     | 8.0               | 1.3         | 1.4%                        |
| Water Quality Account                     | 45.3                  | 46.5                     | 1.2               | 43.6                  | 45.6                     | 2.0               | (0.9)       | -1.9%                       |
| Student Achievement Account               | 632.5                 | 630.3                    | (2.2)             | 875.6                 | 875.0                    | (0.5)             | 244.7       | 38.8%                       |
| Public Safety and Education Account       | 167.1                 | 167.3                    | 0.2               | 187.0                 | 186.5                    | (0.4)             | 19.2        | 11.5%                       |
| Total Near GF                             | 1,943.2               | 1,950.8                  | 7.6               | 2,228.5               | 2,243.9                  | 15.4              | 293.0       | 15.0%                       |
| Total GF and Near GF                      | \$ 28,910.2           | \$ 29,267.6              | \$ 357.4          | \$ 31,691.8           | \$ 31,769.6              | 77.8              | 2,502.0     | 8.5%                        |

<sup>\*</sup>Cash forecast; includes interest earnings.

### General Fund-State and Near General Fund History/Forecast by Fiscal Year June 2006 - Millions of Dollars

|             | General  | General Fund-State |         | neral Fund | GFS and Near GFS |          |  |
|-------------|----------|--------------------|---------|------------|------------------|----------|--|
|             | Level    | % Change           | Level   | % Change   | Level            | % Change |  |
| fiscal 1995 | 8,551.3  |                    | 247.2   |            | 8,798.5          |          |  |
| fiscal 1996 | 8,581.2  | 0.3%               | 352.5   | 42.6%      | 8,933.7          | 1.5%     |  |
| fiscal 1997 | 9,056.6  | 5.5%               | 392.7   | 11.4%      | 9,449.3          | 5.8%     |  |
| fiscal 1998 | 9,640.9  | 6.5%               | 413.5   | 5.3%       | 10,054.4         | 6.4%     |  |
| fiscal 1999 | 9,979.2  | 3.5%               | 430.0   | 4.0%       | 10,409.2         | 3.5%     |  |
| fiscal 2000 | 10,433.2 | 4.5%               | 418.9   | -2.6%      | 10,852.0         | 4.3%     |  |
| fiscal 2001 | 10,828.9 | 3.8%               | 442.2   | 5.6%       | 11,271.1         | 3.9%     |  |
| fiscal 2002 | 10,450.7 | -3.5%              | 706.7   | 59.8%      | 11,157.5         | -1.0%    |  |
| fiscal 2003 | 10,689.9 | 2.3%               | 779.9   | 10.4%      | 11,469.9         | 2.8%     |  |
| fiscal 2004 | 11,321.2 | 5.9%               | 841.7   | 7.9%       | 12,162.9         | 6.0%     |  |
| fiscal 2005 | 12,067.3 | 6.6%               | 807.6   | -4.1%      | 12,874.9         | 5.9%     |  |
| fiscal 2006 | 13,326.9 | 10.4%              | 933.1   | 15.5%      | 14,260.0         | 10.8%    |  |
| fiscal 2007 | 13,989.9 | 5.0%               | 1,017.7 | 9.1%       | 15,007.6         | 5.2%     |  |
| fiscal 2008 | 14,374.3 | 2.7%               | 1,099.0 | 8.0%       | 15,473.3         | 3.1%     |  |
| fiscal 2009 | 15,151.4 | 5.4%               | 1,144.9 | 4.2%       | 16,296.3         | 5.3%     |  |